

RETIREMENT IS COMMON TO EVERYONE...

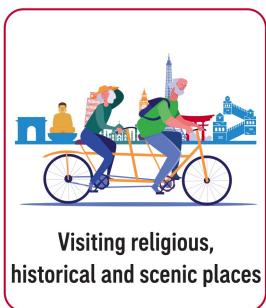
We're all driven by a desire to be financially independent, so that we can maintain the same lifestyle even during retirement. We aspire to have sufficient money to face life's unexpected circumstances and not become a burden to anyone. We also have our own dreams on how we want to spend our retirement life.



Travelling around the world



Spending quality time with our life partner



Visiting religious, historical and scenic places

But, the reality of retirement in Sri Lanka is not very pleasant. The statistics show that Sri Lankans are not well prepared for their retirement.



Sri Lanka is ranked as No. 54 in Comfortable Retirement Ranking Index out of 73 countries.



Almost 50% of retirees do not have a pension income.



85% of the population between the ages of 20 and 59 are not covered by any pension scheme (Private Sector).



Only around 19% of the employed population have a government backed pension scheme.

Source: Central Bank of Sri Lanka / Census Department of Sri Lanka and <https://www.usnews.com/news/best-countries/best-countries-to-retire>

So, planning your retirement as early as possible is vital to maintain the same lifestyle during your retirement.

AIA SMART PENSIONS PLUS

Life insurance policy with a comprehensive retirement plan, that allows you to continue living life to the fullest, long after your retirement.

BENEFITS AT A GLANCE



A Life Benefit **for your loved ones**, if you pass away



Pension Fund as a **Lump Sum** or a **Monthly Income** at Maturity



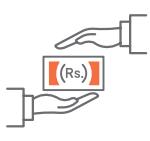
Continuation of the fund via **Premium Protection Benefit**



Pensions Booster: a growing monthly pension income



Option of receiving the Life Benefit as a **monthly income**



Flexibility to **withdraw funds** up to 15% in an emergency



An attractive boost to your savings with our **Loyalty Rewards**



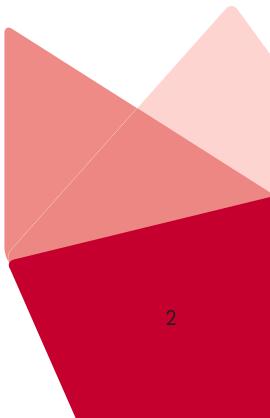
Permanent Disability Benefit due to an accident or sickness (Optional)



An **Accident Benefit** for you (Optional)



Increasing Family Income Benefit (Optional)

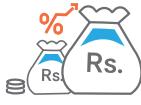


HOW AIA SMART PENSIONS PLUS BUILDS YOUR PENSION FUND



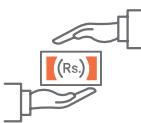
ANNUALLY GUARANTEED DIVIDENDS

Your Pension Fund will continue to grow every year till maturity with higher dividends that are annually guaranteed.



LOYALTY REWARDS

Loyalty Rewards up to 1,650% of your Annualized Basic Premium will be added to your fund at the end of the Policy Term (depending on the Policy Term and Premium Payment Mode you choose). This will increase your Pension Fund even further.



EMERGENCY WITHDRAWAL OPTION

Any time after the 3rd Policy Year, you can withdraw up to 15% of the Fund Value. This is a flexibility provided considering the eventualities we can face in life and it is available once during the Policy Term.



FLEXIBILITY IN MATURITY WITHDRAWAL

At maturity, you can claim your full Pension Fund as a lump sum or as a monthly income or as a combination of both. If you choose the Monthly Pension Option you can select a Pensions Receiving Period of 5 to 30 years.



PENSIONS BOOSTER

The Pensions Booster feature will boost your monthly pension by paying 30% more of the Annual Dividend Rate, if you select the Monthly Pension Option at maturity. This will make sure that you get a growing Monthly Pension in your retirement.

HOW AIA SMART PENSIONS PLUS PROVIDES FINANCIAL PROTECTION FOR YOU AND YOUR LOVED ONES.

IN THE UNFORTUNATE EVENT OF DEATH OR TOTAL PERMANENT DISABILITY



If you pass away unfortunately, your loved ones will receive the Life Benefit. They will also have the flexibility of receiving the Life Benefit as a lump sum or as a monthly income or as a combination of both.



If death occurs due to an accident, Accident Benefit will be paid to your loved ones in addition to the Life Benefit amount (This is an optional benefit).



AIA will pay your premiums on your behalf and continue your policy. As a result your loved ones would benefit from the pension fund you intended to build.



If Total Permanent Disability occurs due to an accident or sickness, you will receive the selected benefit amount. If Permanent Partial Disability occurs due to an accident, you will receive the applicable benefit amount as mentioned in the policy document (This is an optional benefit).



If you unfortunately pass away or become Totally Permanently Disabled (TPD) due to an accident or sickness, your beneficiaries will receive a 'Monthly Income' for the next 5 years. This will increase by 5% during each Policy Anniversary (on simple straight-line basis) until the monthly payment becomes payable (This is an optional benefit).

EXAMPLE

Pramod is 35 years old and buys AIA Smart Pensions Plus with the plan to retire at age 55. The benefits he selected are as below:



Premium Paying Term – 20 years	Life Benefit – Rs. 3,000,000
Pensions Receiving Term – 15 years	Accident Benefit – Rs. 3,000,000
Total Annualized Premium – Rs.150,653	Family Income Benefit – Rs. 50,000 per month

How AIA Smart Pensions Plus helps Pramod to plan his retirement

Pramod has the option of receiving his Pensions Fund as a lump sum at maturity and the illustrated maturity values are as below.

Fund Details	Assumed Dividend Rates		
	4% p.a	8% p.a	10% p.a
Illustrated Pension Fund at maturity (Rs.)	3,478,552	4,690,565	5,551,079

Pramod also can opt to receive his Pension Fund as a Monthly Pension for 15 years and below are the Illustrated monthly pension values.

Illustrated Monthly Pension (Rs.)	Assumed Dividend Rates		
	4% p.a	8% p.a	10% p.a
Illustrated annual dividend rates with Pensions Booster	5.2% p.a	10.4% p.a	13% p.a
At age 56	20,185	28,573	34,617
At age 61	25,094	45,290	61,691
At age 66	31,197	71,787	109,940
Total Pension Income Value during the Pensions Receiving Period	4,899,079	10,084,208	14,850,882

Protection Benefits for Pramod

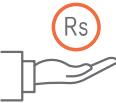
If Pramod unfortunately passes away at the 11th Policy Year due to an accident, his family will receive the following benefits.



Life Benefit of Rs. 3,000,000.



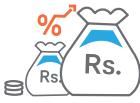
Accident Benefit of Rs. 3,000,000 in addition to the Life Benefit.



Pramod's loved ones will receive the increased Family Income Benefit of Rs. 75,000 monthly for the next 5 years (Initial Rs. 50,000 was increased by 5% annually and on the 11th year, the Family Income Benefit is Rs. 75,000).



AIA will pay the premiums on Pramod's behalf and continue the policy.



Pramod's loved ones will receive the Pension Fund at the end of the Policy Term. They will have the flexibility to withdraw the fund as a lump sum or as a monthly income or as a combination of both.



IMPORTANT PRODUCT INFORMATION

Age Limits	
Entry Age	19 – 61 years (Next Birthday)
Maximum Retirement Age	76 years (Next Birthday)
Terms	
Policy Term	15 – 30 years
Pensions Receiving Term	5 – 30 years
Premium Paying mode	
Premium Paying Mode	Annual, Semi Annual, Quarterly and Monthly

FREQUENTLY ASKED QUESTIONS

1. What is AIA Smart Pensions Plus?

AIA Smart Pensions Plus is a comprehensive Life Insurance policy with the options of building a large Pension Fund while providing personalized protection for your loved ones.

2. I already have income options for my retirement.

Why do I need AIA Smart Pensions Plus?

There are many options for you to receive income during your retirement. But Life Insurance is the only option which provides 'Protection' whilst building a Pension Fund. AIA Smart Pensions Plus is one of the best retirement solutions in Sri Lanka.

3. How AIA Smart Pensions Plus provides protection for me and my family?

AIA Smart Pensions Plus has in-built benefits such as Life Benefit and Premium Protection Benefit. Additionally, you can customize your protection with below Optional Benefits

- Accident Benefit
- Critical Illness Benefit (Covers 22 illnesses)
- Adult Surgery Benefit
- Hospitalization Benefit
- Permanent Disability Benefit (Due to accident or sickness)
- Family Income Benefit
- Hospital Expenses Cover
- Family Hospital Expenses Cover
- Spouse Life Benefit
- Spouse Critical Illness Benefit
- Spouse Adult Surgery Benefit
- Spouse Hospitalization Benefit
- Spouse Hospital Expenses Cover
- Child Healthcare Benefit
- Child Hospitalization Benefit
- Child Hospital Expenses Cover

4. Does AIA Smart Pensions Plus pay a Guaranteed Dividend for my fund?

Your fund will be boosted by an Annual Dividend each year. The Guaranteed Dividend is the Minimum Dividend that your fund will receive. However, if the Actual Declared Dividend Rate is higher than the Annual Guaranteed Dividend Rate, then what you receive is the higher Dividend Rate. This ensures that you will receive a larger fund at maturity.

5. What are the Dividend Rates that AIA has paid in the recent past?

The minimum guaranteed Dividend Rate vs the declared Dividend Rate for similar products in the recent past are shown below:

Year	2013	2014	2015	2016	2017	2018	2019	2020	2021
Minimum guaranteed Dividend Rate	8%	8%	8%	8%	8%	8%	8%	8%	8%
Actual declared Dividend Rate	9.62%	9.88%	9.55%	9.46%	9.63%	9.37%	9.99%	9.18%	

Please note that the minimum guaranteed Dividend Rate and the actual Dividend Rate declared annually may vary based on the expected yield of the Life Fund and this could be lower, higher, or similar to the Dividend Rates declared in the past.

6. How can I purchase AIA Smart Pensions Plus Policy?

You can contact your AIA Wealth Planner, AIA Financial Planning Executive, Authorized Broker or call us on 0112 310 310.

Terms and Conditions

This product can be obtained only from a licensed AIA Wealth Planner, AIA Financial Planning Executive or from an Authorized Broker.

You have the right to choose an insurer and / or an insurance product of your choice and / or to refuse any insurance product that is bundled or tiered with any financial products or services provided by a Bank or any other institute.

This is only a product overview. Terms and Conditions apply. For full product details and Terms and Conditions please refer the policy document. You will also be provided with a Sales Illustration – Quotation before signing your Proposal Form which further elaborates the product features and disclosures. If the Life Assured is not the Policy Owner, the benefits provided by the policy will be applicable to the Policy Owner, whilst the covers are applicable to the Life Assured.