



In today's competitive world, education is everything. However, only a fraction of students gain admission to government universities, while local private higher education could cost millions of rupees. Education in foreign universities will cost even more excluding living expenses.

With unpredictable loan rates, funding your child's education with a loan could cost you multiples of the loan amount. The stress and burden of this could affect both you and your family's peace of mind. Saving through traditional methods may also prove ineffective. If you die, your savings will remain static and what is left as savings may not be enough for your child's higher education.

But what if you had a life insurance product specifically designed to safeguard your child's higher education plans? Now you do, with AIA EducationPlan - your child's passport to a brighter future.

Is this plan the right solution for you?

- Do you dream of giving your child a world-class education?
- Would you like to safeguard your child's world-class education even if you are not around?
- Would you like to safeguard your family's standard of living even if you are not around?
- Are you looking for health and other protection benefits?

What does AIA EducationPlan offer you?

An education fund for your child even if you are not around

With this policy, if you die or become totally permanently disabled during the policy term, we will continue to pay your premiums on your behalf, ensuring that your child will receive the education fund you planned for in your absence.

Security of your family's standard of living even if you are not around

If you die during the policy term, we will pay your loved ones a lump sum to help maintain their standard of living in your absence.

A fund to help your child achieve his/her dreams

Our unique dividend system will ensure that your fund grows continuously, providing a substantial education fund at maturity.

A Life Cover that suits you

AIA EducationPlan offers you a Life Cover that could be customized depending on your need.

Loyalty reward

You will be entitled to a loyalty reward of up to 400% of your Annual Basic Premium on the 10th Policy Anniversary, provided all premiums were paid within a period of 180 days from each respective premium due date.

Loyalty rewards will vary based on the premium paying mode you select; e.g. half yearly, quarterly or monthly.

How will your fund grow?

AIA EducationPlan comes with a unique dividend system that ensures continuous growth of your fund, at the annually declared dividend rate (net of charges) or the annually guaranteed dividend rate (net of charges) whichever is higher.

Each Policy Owner has a separate Investment Account into which the Basic Premiums and Top Up Premiums are credited after adjusting for the Allocation Charge.

Dividend is credited to your Investment Account and your Investment Account value grows with a compounding effect, enabling you to receive a higher maturity value. Applicable charges will be deducted from your Investment Account.

Illustration

If a 30 year old individual obtains an AIA EducationPlan for an Annual Basic Premium of LKR 50,000 in 2021 and opts for a life cover worth 16 times the Annual Basic Premium, an illustration of the projected Maturity Benefit after 15 years, Life Protection Benefits and Annual Total Premium will be as follows:

| Annual Basic Premium | Projected Maturity Benefit | | |
|----------------------|----------------------------|-----------|-----------|
| | 4 % p.a. | 8% p.a. | 10% p.a. |
| 50,000 | 1,074,238 | 1,433,563 | 1,661,609 |

Values in LKR

The projected Maturity Benefits in the table are calculated using assumed dividend rates of 4%, 8% and 10% applying the relevant charges and assuming all premiums are paid on the respective due dates.

These assumed dividend rates are not guaranteed and are not the upper or lower limits of what you might get.

At maturity the benefit value will be the value of the Investment Account.

| In-built Benefits | Amount |
|---|-------------|
| Amount payable on Death (Basic Sum Assured+Additional Life Benefit) | LKR 800,000 |
| Premium Protection Benefit The payment of premiums will be waived in the event of Death or Total Permanent Disability. However the policy will continue to provide benefits throughout the policy term. | |

The Basic Premium will be used to provide cover for the Basic Sum Assured and to build your maturity benefit. The Annual Total Premium payable will be LKR 56,509 which includes premiums for "Additional Life Benefit" and "Premium Protection Benefit".

Other product information

Entry Age: 19 - 61 Years (Next Birthday)

Maximum Maturity Age: 75 Years

Policy Term: 10 - 56 Years

Minimum Life Cover: LKR 300,000

Applicable Charges

Allocation Charge:

| Policy Year | 1 st Policy Year | 2 nd Policy Year | 3 rd Policy Year Onwards |
|-------------------------------------|-----------------------------|-----------------------------|-------------------------------------|
| Allocation Charge on Basic Premium | 80% | 45% | 0% |
| Allocation Charge on Top Up Premium | 4% on each Top Up Premium | | |

Surrender Penalty:

| Policy Year | 1 st Policy Year | 2 nd Policy Year | 3 rd Policy Year | 4 th Policy Year onwards |
|-------------------|-----------------------------|-----------------------------|-----------------------------|-------------------------------------|
| Surrender Penalty | 100% | | | 75% to 0%* |

* Reducing over the policy term

Administration Charge:

LKR 262.35 for 2017 increasing by 15% per annum on 1st January each year.

Fund Management Charge:

0.75% per annum of the balance of the Investment Account.

Mortality Charge:

Based on Basic Sum Assured and Company's cost of cover charge rates.

Modal Charge:

4% for monthly premium mode.
(Applicable to basic premium only).

What is your commitment?

To enjoy the benefits you need to make premium payments on time throughout the premium paying term. If you do not pay your premiums within the grace period of 30 days during the first 3 policy years, the policy will lapse and you will not receive any benefit under the policy. However, you have the option of reinstating the policy subject to policy conditions.

If you have paid and continued your policy for three years or more, in the event you default a premium payment on the due date, the company will continue to deduct the Policy Administration Charge, Fund Management Charge, Mortality Charge for Basic Sum Assured, premiums for inbuilt protection benefits and other selected additional benefits from your Investment Account and provide you uninterrupted protection benefits. Therefore, even during economic hardships you will be able to enjoy your protection benefits as long as you have a sufficient balance in the Investment Account. The policy will be immediately terminated if the above said charges and premiums cannot be debited from the Investment Account due to insufficient Investment Account balance. However, we urge you to make your premium payments on time, to ensure the continuous build-up of your fund. This would help you to fulfil your dreams and needs whilst enjoying protection benefits. Also, if absolutely essential, you may cash in your plan upon completing the first 3 policy years. However, this will incur a Surrender Penalty and the policy will be terminated.



Additional Benefits

Accident Benefit

Provides additional life cover in the event of accidental death. This benefit will also provide you with financial assistance in the event of a Permanent Disability due to an accident (The amount will depend on the severity of disability).

Hospitalization Benefit

Provides a daily cash payment of up to LKR 10,000 per day from the first day onwards if you are hospitalised for over three days. This sum is doubled if admitted to the Intensive Care Unit. This benefit can be extended to your spouse and children as well.

Hospital Expense Cover

Provides you and your family with a healthcare solution that reimburses medical expenditure in Sri Lanka (This benefit is not covered by the Premium Protection Benefit).

Adult Surgery Benefit

Provides financial support for you and your spouse for 250 listed surgeries performed in Sri Lanka, India or Singapore.

Critical Illness Cover

Financial assistance for you and your spouse for 22 listed critical illnesses. You could choose your cover up to a maximum of LKR 3 million.

Income Protection Benefit

In the unforeseen event of your death or Total Permanent Disability your dependents will be provided a monthly income during the term of the policy for a maximum period of 10 years.

Spouse Life Cover

Provides a life cover for your Spouse on your policy.

Child Healthcare Benefit

Financial support for 250 listed surgeries performed in Sri Lanka, India or Singapore. In addition, it also provides cash for hospitalisation and a special allowance if a parent stays over with a child under 12 years of age.

If the Life Assured is not the Policy Owner, the benefits provided by this policy will be applicable to the Policy Owner, whilst the covers are applicable to the Life Assured.

This brochure is only a product overview. For full product details please refer the policy document.